



## Mag. (FH) Alfred Kogelbauer

*My work means more to me than just earning a living. To me, it is important to be able to pursue one's interests and nurture one's passions.*

### Current positions and responsibilities

- Managing director and partner osb Wien Consulting GmbH
- Systemic organizational consultant and trainer

### Recent consulting activities

- Training in the areas of communication, reasoning, conflict management, and negotiating
- Conceptual design and implementation of training programs for executives (Leadership in the Learning Organization, Leadership Dialogue, Herstein "Basics of Management")
- Teambuilding and research on the topic of "Team Learning - The Development of Collective Intelligence"
- Team coaching
- Sales: conceptual design and implementation of a "sales dialogue," consulting on distribution structure and sales approach

### Professional background

- Studies at the University of Applied Sciences Wiener Neustadt: business consulting (areas of specialization: management/organization/human resources; marketing and sales)
- Training as a systemic organizational consultant in Berlin and Vienna
- Supervisor training in Vienna
- Semesters abroad in the USA (action science, dialogue, team management)
- Teaching supervisor and coach for a university course in supervision and coaching

*"I am convinced that organizations cannot be changed at the push of a button. Simple approaches are therefore doomed to failure."*

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